



CONVERGING MISSION,
INNOVATION, AND TECHNOLOGY

OST Capabilities





WHO WE ARE



CORE CAPABILITIES



PAST PERFORMANCE

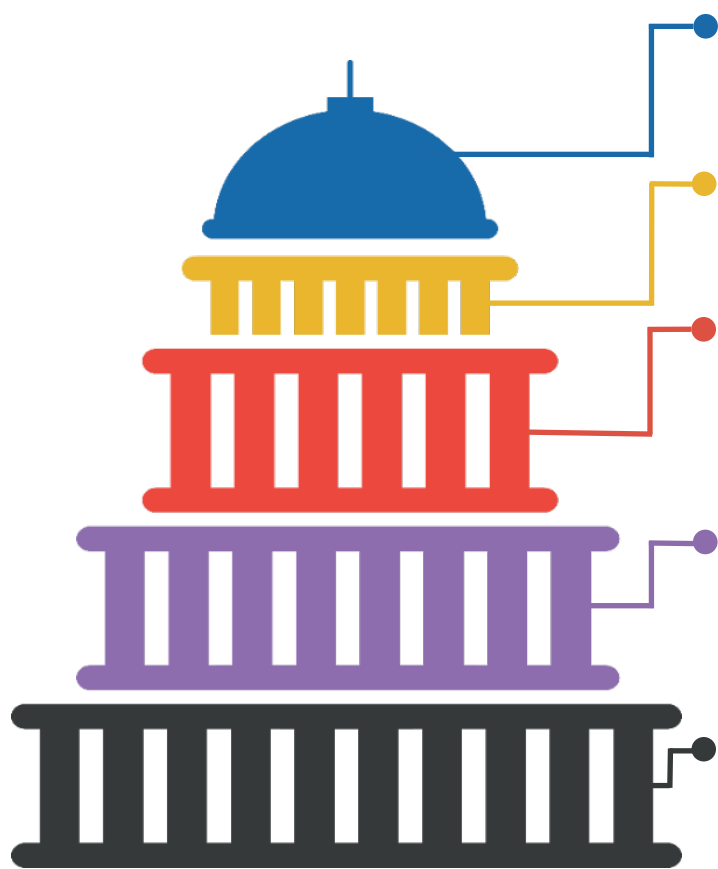


VALUE PROPOSITION



CONTRACT INFO





WHO WE SERVE

80% Federal Government
20% State and Local Government

TOP SECRET

Facility Clearance

CERTIFICATIONS & APPRAISALS

Agile 5 | CMMI Level 3 (Service & SE)
ITIL V3-1 | DCAA Approved Accounting System
ISO:9001:2008 | ISO standards 27001, 20000, 10002

OUR KEY CUSTOMERS & PARTNERS

In DMV for 20+ years
Collaboration with HEI & HBCU's
550+ Employees, 2000+ Total Staff

CENTER OF ENGINEERING & INNOVATION

Cyber and Smart Infrastructure Solutions
Engineering Complex Solutions
AI, Machine Learning and Blockchain
Continuous Transformation & Innovation



Supporting Federal, State, Local





DIGITAL TRANSFORMATION

- ◀ **System Development & Integration**
 - PMO/IV&V/SETA
 - Agile, DevSecOps,
 - Low Code/No Code/Open Source
 - AI, ML, RPA
- ◀ **Data: Governance, Analytics, Digital Twinning**
- ◀ **Cloud: Transformation, Migration, Services**
- ◀ **Cyber: Information Assurance, Zero Trust**
- ◀ **Spectrum: Frequency Engineering & Assignment**



RESEARCH AND DEVELOPMENT

- ◀ **Transformational Innovation**
 - IoT
 - CNS / CXISR
 - UAS/cUAS
 - AAM/UAM
 - Edge Computing
- ◀ **Digital Engineering**
 - Simulation & Modeling
 - AR/VR/XR
 - AI Engineering



MANAGED/BUSINESS SERVICES

- ◀ **Disaster & Emergency Support**
- ◀ **Guarantee Programs**
 - Train 1000's of Staff
 - Fee for Service
 - Fraud Detection
- ◀ **Staff Augmentation**
 - Cyber / Engineering
 - IT / Non-IT
 - Health
 - Administrative
- ◀ **IaaS / SaaS / PaaS**

Our Spotlight (Sample)



National Aviation Research

1st First FAA Sponsored R&D Facility for the advancement of Smart Airports

FAA



Space Act Agreement (In Process)

Collaboration with CIT/Stafford Test Bed Perimeter Security UAS/UAM Monitoring & Detection

NASA - LaRC



Smart Testbed

1st Use cases for Smart Cities rolled out in Stafford, Virginia for Zero trust, 5G & UAS. Sponsors: DHS, DoD, NASA

VA State



ITSA Programs

\$100M

2000+ FTEs savings, 45 agencies & 50 locations

PA, OH & DC



Eliminated \$2.5B

in improper payments throughout the course of 4 years

HUD



FEMA NFIP - Insurance

100's

of event-driven rapidly deployed Specialists; billions in accurate payments

FEMA



Value Proposition to the DoD



Mission-Focused Technology, Transformational, and Support Services, CONUS and OCONUS

- ▶ **Program management, acquisition, logistics, cyber, and modeling/simulation mission support**
- ▶ **Agile Software Development and Digital Engineering services**
- ▶ **Driving modernization:**
 - Moving customers from traditional SDLC to Agile
 - Migration of legacy systems and Cloud Transformation (AWS, Azure, Google)
 - Strengthening Cybersecurity resiliency with DevSecOps, Zero Trust and C-ATO
 - Upgrading Technical Stack and System Architecture with Microservices, Service Mesh, Containers, Kubernetes
- ▶ **Improving situational awareness:**
 - Data integration
 - Predictive analytics



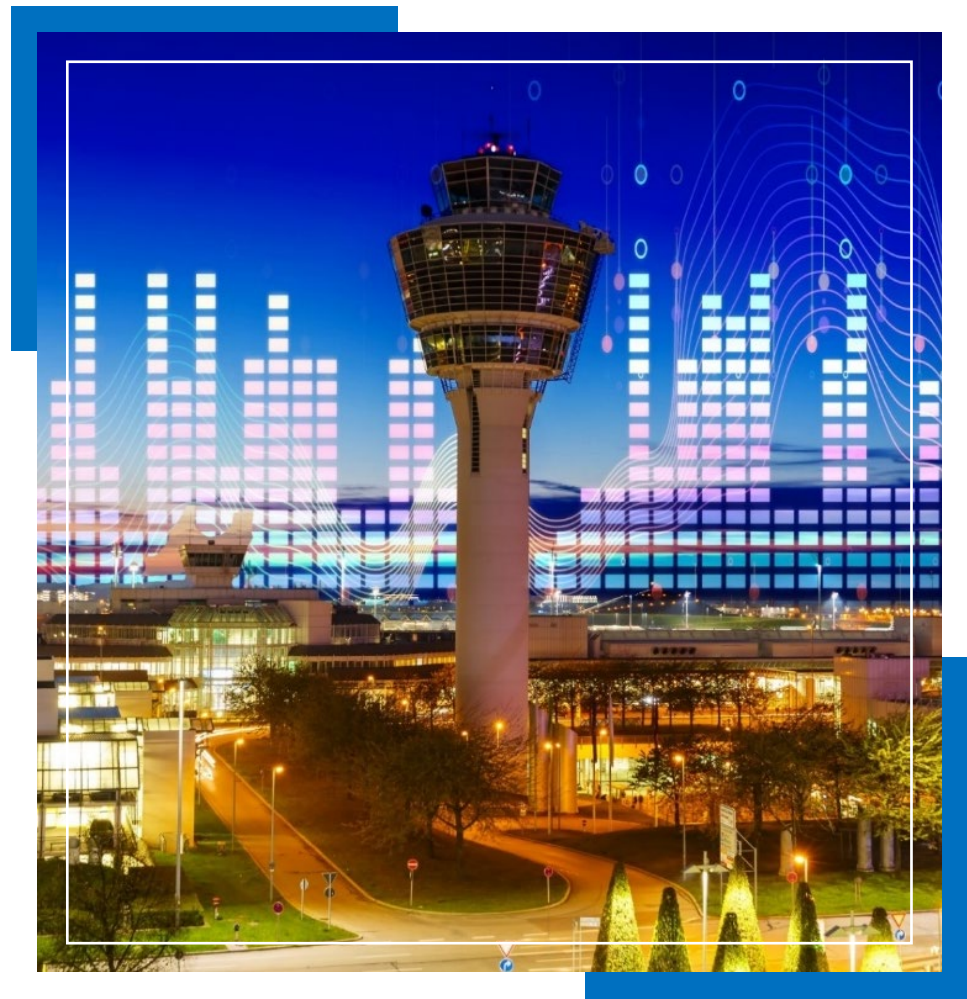
- **Exceptional past performance**
- **Broad set of DoD vehicles**

Value Proposition to the FAA



Trusted Partner with a Strong Understanding of FAA for Over 24 Years

- ▶ **150+ Task orders with FAA with a proven history of delivery success**
 - Supported LOBs at FAA – AOA, ATO, AFN, AVS, ARP, ASH, AHR & ANG
 - Spectrum, NAS engineering, modeling and simulation, BPR, Digital Engineering & Automation
 - Program Management, Process Engineering, Strategic planning
 - IT Shared Services Contract for AIT – 50+ Critical Systems (NAS & Non-NAS)
 - Supporting the Enterprise Network Operations (ENOCC) & Cyber Security
 - Integrated Master Schedule/Budget Support t NextGen Office (ANG)
 - Financial & Capitalization Support Services
 - FAA Asset Management (Personal property - \$12+ Billion)
- ▶ **Strong aviation network partnerships**
 - MITRE, NASA, ICAO, AAAE, ATCA, WATM, CAA’s, IASF, NIA
 - Tech Center – MOA for Smart Airport and SAAP



Value Proposition to the IRS



Mission-Focused Technology, Transformational, and Support Services

- ▶ **Intelligent Program Management (iPM)**
- ▶ **Extensive experience with staffing large programs**
- ▶ **Agile Software Development and Digital Engineering services**
- ▶ **Driving modernization:**
 - Moving customers from traditional SDLC/ELC to Agile through our Agile 5 platform consisting of Agile and CMMI L5 processes
 - Migration of legacy systems and Cloud Transformation (AWS, Azure, Google)
 - Strengthening Cybersecurity resiliency with DevSecOps and Zero Trust Upgrading Technical Stack and System Architecture with Microservices, Service Mesh, Containers, Kubernetes, Ranger
 - Improving Program Management through our Intelligent Program Management Platform
- ▶ **Improving situational awareness:**
 - Data integration
 - Predictive analytics

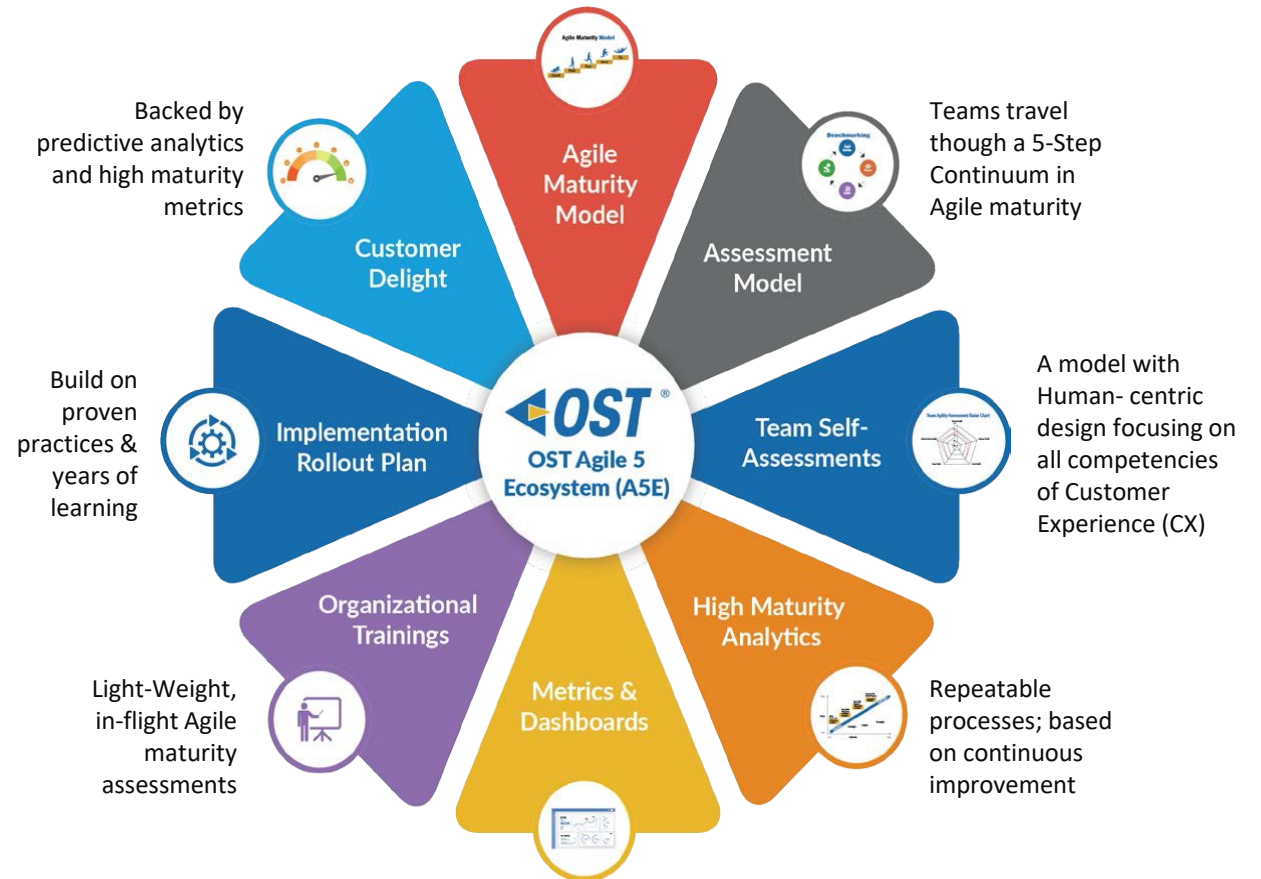


DevSecOps/Agile 5 Model



A Comprehensive Agile Development Model

- Greater speed and agility for security teams
- An ability to respond to change and needs rapidly
- Better collaboration and communication among teams
- More opportunities for automated builds and quality assurance testing
- Early identification of defects, and vulnerabilities in code; resulting in cost savings on rework
- Team member assets are freed to work on high-value work
- Faster release cycles; stable and more predictable deployments; fewer rollbacks
- Reduced time to recover, in case of a failure
- Increase accessibility of systems to all people, including those with disabilities or impairments.



Intelligent Program Management (iPM)

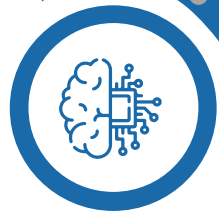


Practices to Minimize Delays and Eliminate Risk

- ▶ Mission and Process Toolkit
- ▶ Data Analytics Toolkit
- ▶ Organizational Change Toolkit



Simulation, Machine Learning
and Continuous Intelligence



Statistics and
Predictive Analytics



Lean 6 Sigma



Dashboards/
Visualization

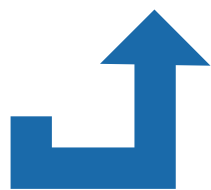


PMBOK, Agile, SAFe,
CMMI, ISO

Lean Portfolio
Management

Data
Visualizations

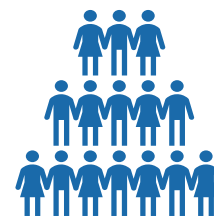
Staffing & Managed Service Provider Expertise



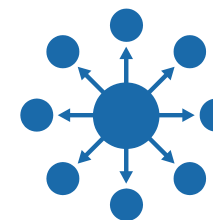
15 Years
Implementation
and Management
Experience



\$165M+/year
Annual Spending
Managed



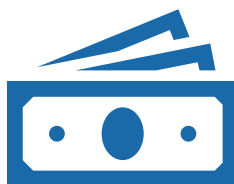
2,000+
Concurrent
resources



700+
Vendor
network



110+
Agencies
Served



\$180M
MSP programs
cost savings



100% fill rate
Temporary
worker positions



100% SLA
For 6 years
running



<1%
Performance
attrition



4.9/5.0
Customer
satisfaction

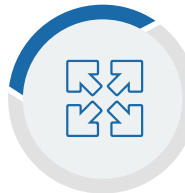


>97%
Small Diverse
Business Utilization

Value Proposition - Differentiators



Maturity of a LARGE; Agility of a SMALL



Scalability

- Stand up 24hr operations in less than a week;
- Ramp up 100's of resources in weeks,
- Train 1000's in a week



Excellent Reputation

- Federal: DHS: FEMA, S&T, CBP, ICE; DOT: FAA, FTA; DOE; DOD: Army, Air Force, Navy; HHS: CDC; IRS;
- States: PA, OH, DC, VA, MD, etc.
- The Hill – DOT, DHS & DOD Committees



Innovation through Technology

- Utilizing AI/ML/RPA to improve processes
- Implementing Zero Trust and Edge Computing
- Leading integration of UAM, UTM, UAS in the NAS
- Spectrum Management Experts for the FAA
- Systems Integrator for the MITRE 5G Consortium
- 5G Implementations (indoor & Outdoor)



Large PPQ's

- PA ITSA ---- 1000+ FTE's (\$740M/5 year)
- OH ITSA ---- 800+ FTE's (\$420M/5 year)
- PEO – 425+ FTE's (\$328M/5 year)
- FAA -- eFAST - \$300M/7 year
- FEMA NFIP – 250 FTEs (\$100M/5 year)



Unique Relationships with the Government

- MOA with FAA for Smart Airport
- 12 Use Cases (Drone Detection, Perimeter Security, etc.)
- Agreement with Virginia for Smart Testbed
- Smart Tourism & Flooding
- AAM/UAM
- Drones for Public Safety & Scene Analytics
- Space Act Agreement with NASA (in Process)



OST University

- Relationship with Academia (HBCU, AAM, APLU)
- Provides informal and formal training in technical and management areas (3,334 Credits Earned by Employees)



CONVERGING MISSION,
INNOVATION, AND TECHNOLOGY

Industry Recognitions



Army Times - 10/10/2022

Page : F036

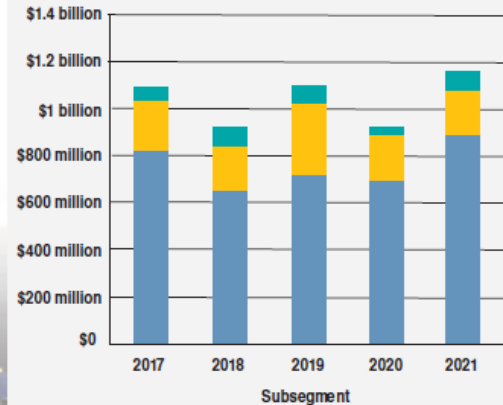
DefenseNews&ArmyTimes

DAY 3

TOP 10 ARMY CYBERSECURITY VENDORS, FY17-FY21

Vendor	Total Awarded Amount
General Dynamics	\$447.2 million
OST	\$192.5 million
Northrop Grumman	\$182.6 million
Jacobs Engineering Group	\$142.6 million
Systematic	\$134.4 million
Leidos	\$130.3 million
ICF International	\$115.8 million
Bristol Bay Native Corp.	\$107.6 million
Chugach Alaska Corp.	\$106.1 million
DirectViz Solutions	\$95.8 million

ARMY'S CYBER INVESTMENTS, BY FISCAL YEAR



THE CYBER FORCE

16,500

The number of soldiers, civilian employees and contractors conducting operations for Army Cyber Command.

62

The number of teams the Army is building, resourcing and assigning missions to for the Defense Department's Cyber Mission Force. There are already 42 of these teams delivering effects in cyberspace.

Reporting by Colin Demarest



CYBER SECURITY - OST
 spotlighted as # 2 by
 Defense News as a Cyber
 Security Vendor
 (Oct 10, 2022)

Innovators Spotlight – Key Enablers Driving Digital Transformation (1/8)

The companies highlighted below represent innovative players driving growth in the Digital Transformation ecosystem.

Key Innovators in the Digital Transformation Ecosystem

	Provider of management consulting, information technology (IT), research development, and engineering services to clients in aerospace, transportation, association, non-profit, defense, education, financial, healthcare, technology, and telecommunications industries.	NA	1200
	Provides information technology consulting services. The company offers data and machine learning operations, site reliability engineering, software supply chain, developer platforms, cloud foundations, data science, cloud security, hybrid cloud migration, UI design and development, and user experience services.	Public Investments Public Strategic Capital	2019

Source: PitchBook, Capital IQ

Digital Transformation – OST Spotlited by KPMG November 2022

MITRE 5G Consortium Connects

leaders with innovators, academia, and government to tackle real-world problems.

© 2022 MITRE Engenuity. Approved for public release. Document number OG0020

Spotlighted for 5G Innovation as an SI

Putting government transparency at your fingertips.

Suppliers, Subsidies and Refunds, Other Payments

SEARCH FOR PAYEES [input] PAYEE GROUP [ALL] PAID BY AGENCY [ALL] EXPENSE ACCT [ALL] FISCAL [2023]

Total Amount by Payee Type Groups	Subsidy	Other	Supplier
	77.94% [\$31,343,408,204]	13.89% [\$5,587,583,462]	8.17% [\$3,285,039,016]

Click a Payee name below to view payment breakdown by Payee Type, Agency, Account, and Fiscal Year:

Top 100 Suppliers	Top 100 Subsidies and Refunds	Top 100 Other Payme
Providers of goods and services to agencies	Grant, assistance & refund programs	Payroll, debt service & Intern
SHELLY B SANDS INC \$171,988,981	CARESOURCE \$4,308,550,240	State Payroll Expense \$2,320
KOKOSING CONSTRUCTION CO INC \$153,860,785	Public Assistance Recipient \$3,667,189,150	Debt Service \$1,163
SHELLY COMPANY \$108,980,152	UNITED HEALTHCARE COMMUNITY PLAN OF OHIO \$1,272,536,545	COMMISSIONERS OF THE SINKING \$737,4
JOHN R JURGENSEN CO \$75,918,376	MOLINA HEALTHCARE OF OHIO INC \$1,229,692,845	ACH-PUBLIC EMPLOYEE RETIREMENT SYSTEM \$413,6
OST INC \$44,954,257	GAINWELL TECHNOLOGIES LLC \$902,732,545	MEDICAL MUTUAL OF OHIO \$198,2
ACCENTURE \$43,145,560	Tax Refunds \$742,867,084	DEPARTMENT OF ADMINISTRATIVE SERVICES \$164,5

OHIO State Top 5 Suppliers

High-tech aeronautics firm negotiating to build at Atlantic City International Airport - Article with Atlantic City (December 22, 2022)

OST Inc., an international IT consulting firm with experience working with federal agencies, wants to build a facility at Atlantic City International Airport. The South Jersey Transportation Authority board authorized its executive director to negotiate a lease agreement Wednesday. The South Jersey Transportation Authority will negotiate a ground lease agreement with OST Inc./Converge to develop aeronautical facilities on 20 acres at Atlantic City International Airport. The SJTA board approved a resolution authorizing Executive Director Stephen Dougherty to negotiate with the high-tech firm based in McLean, Virginia.

Center of Engineering and Innovation (CoEI)

- CoEI is a Solution Lab designed for engineering complex solutions
- Establish a culture of continuous transformation and innovation
- Lead solution engineering in Cybersecurity, Artificial Intelligence, Smart Networks, Machine Learning, and Smart Initiatives
- Provide an integration platform for innovative technology using the IoT platform
- Collaboration with HEIs (HBCU's, AAU & APLU)
- Collaborate with FAA (MOU & CRDA)
- Partnership with global organizations and government agencies
- Other Capabilities:
 - Advanced Analytics
 - Artificial Intelligence
 - Continuous Machine Learning
 - Cyber Security
 - Cloud
 - Internet of Things
 - Smart City Testbed



DoD

- RS3 SB (Prime)
- ABMS (Prime)
- Eglin Wide Agile Acquisition (SB Prime)
- SeaPort NXG (Prime)
- DISA SETI (Sub)
- ITES – 3S (Sub)

Fed/Civil

- TSA PASS (Sub)
- FAA NISC IV (Sub)
- FAA PSS (Sub)
- FAA SWES (Sub)
- FAA SETIS SB (Sub)
- FAA SETIS LB (Sub)
- TSA SPP (Sub)
- FAA eFAST (Prime)
- CATTs (Prime as ProGov)

OTAs

- NXSTL –SpEC
- SOSSEC
- C5
- National Spectrum Consortium

State/Local

- Commonwealth of Pennsylvania IT MSP (Prime)
- Commonwealth of Pennsylvania Master ITQ (Prime)
- OH ITSA MSP (Prime)
- New York HBITS (Prime)
- New York H+H (Prime)
- State of Maryland CATS Plus (Prime)
- DC OCFO MSP (Prime)

GWACs

- STARS III (Sub)
- OASIS SB (Sub)
- OASIS LB (Sub)
- VETS2 (Sub)
- Alliant 2 Unrestricted (Sub)
- NIH CIO-SP3 (Prime in OTSB)
- GSA IT MAS (Prime & JVs)



Cross-Matrixed Capabilities



Digital Solutions

- System of System Engineering
- Digital Engineering
- Digital Transformation / Modernization
- Digital Trinity



Advanced Analytics

- Descriptive to Prescriptive
- Data Fabric
- Decision Intelligence
- Data Analysis, Fusion & Visualization



System Development

- Agile (250+ Safe Certified)
- DevSecOps (Agile 5)
- Low Code / No-code
- RPA / Hyper-automation
- Autonomic Systems
- AI Engineering / Generative AI
- Legacy Application Support



Managed Services

- Disaster & Emergency Management
- IaaS / SaaS / PaaS
- IT Acquisition & Staffing
- Staff Augmentation
- On-board 100's of Staff
- Train 1000's of Staff
- 24 Hour Operations



Cloud-Native Platforms

- Cloud Computing
- Heterogeneous infrastructure and environment
- Edge computing tools and technologies
- Migration
- Modernization



Cyber Security

- Cybersecurity Mesh
- Remote Trust
- Zero Trust Security
- Distributed Enterprise
- On-Chip capabilities

THANK YOU



@ostinc_1



OST, Inc.



OST, Inc.



@ostinc1



OST, Inc. (VA Office)
2010 Corporate Ridge, Suite 1000
McLean, VA 22102



Vijay Narula
Chairman of the Board & Founder
vnarula@ostglobal.com



Cell: 202-255-0255
www.ostglobal.com